

CORSAIR  
SOCIETY

Sign In



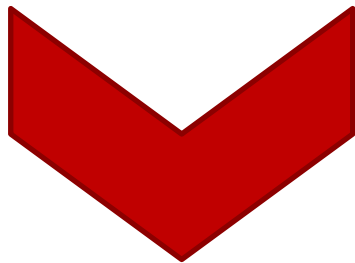
## 2021 – 2022 Leadership Team

Name	Email
Kevin Wong (President)	kevinvwong1@gmail.com
Morgan Nascone (Vice President)	morgan.nascone@gmail.com
Jud Reel (Head of Banking)	jud.reel3@gmail.com
Albert Chen (Head of Consulting)	albertzhonghaichen@gmail.com
Dylan Haggard (Head of Alumni Relations)	dylan.haggard@gmail.com
Jacqueline Covault (Markets & Enterprises TA)	jacquelinecovault@gmail.com

## Mission & Approach

1

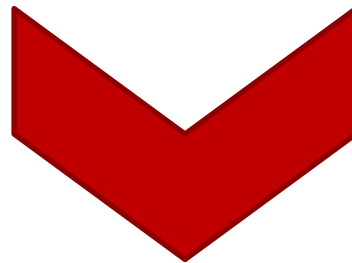
Provide a support network for the University's best students interested in high-impact careers



- Emphasize importance of early development
- Advance and strengthen bonds between past and present cohorts
- Encourage maturation of tangible skills through study and application
- Utilize peer mentoring and alumni mentoring to complement coursework

2

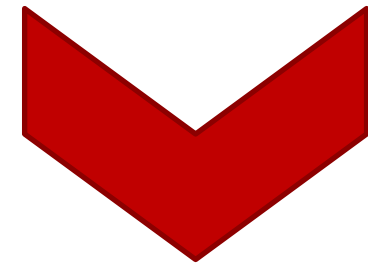
Facilitate productive discussion among university graduates in related fields



- Commitment to excellence and life-long learning
- Mentoring efforts to help next generation and reinforce learning to aid career progression
- Social gathering events throughout the year

3

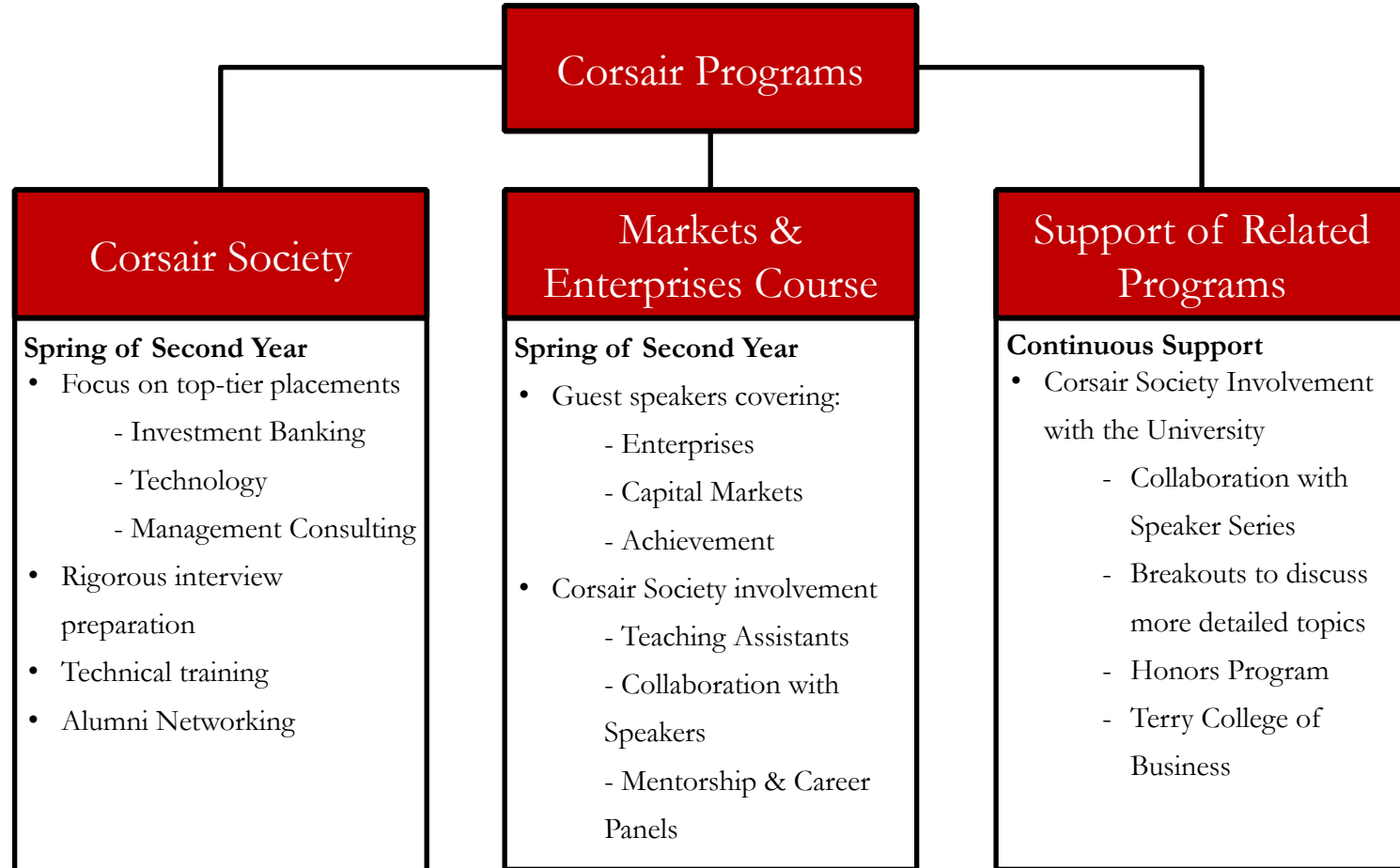
Support the academic mission of the University



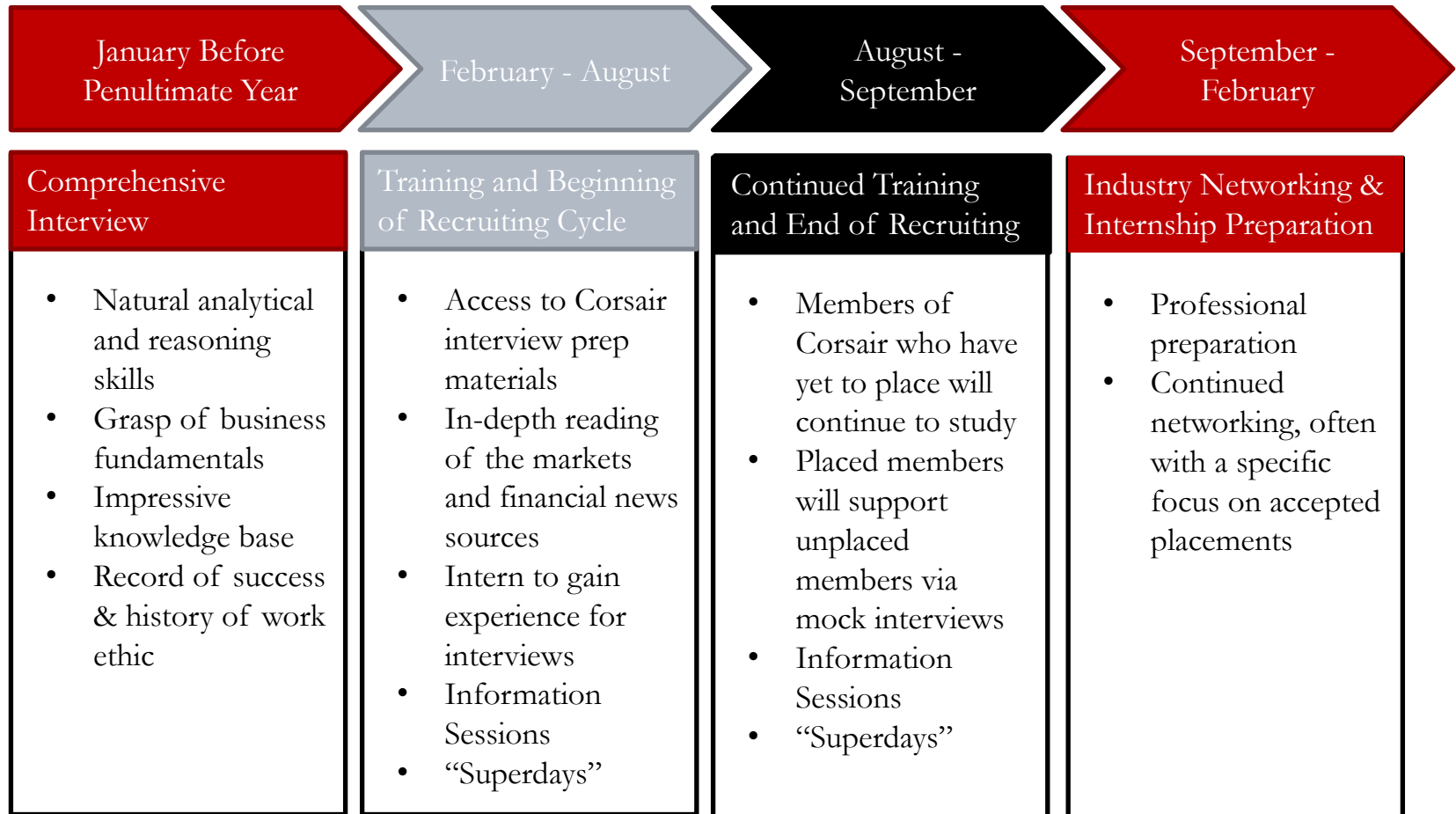
- Encourage students to utilize curriculum and faculty, reading lists, and information sessions
- Opportunity to facilitate research projects and paper submission where appropriate
- "To teach, to serve, and to inquire into the nature of things."

# Organization

## Organizational Structure



## The Corsair Process



## Banking

### What is it?

- Provide a wide range of advisory services to companies
- IPOs, M&A, debt raises, restructurings, etc.
- Connecting sellers and buyers

### Groups:

- Coverage vs. Product
- Capital Markets (DCM, ECM)
- Sales vs. Trading vs. Research vs. Structuring/  
Origination

### Interview Basics:

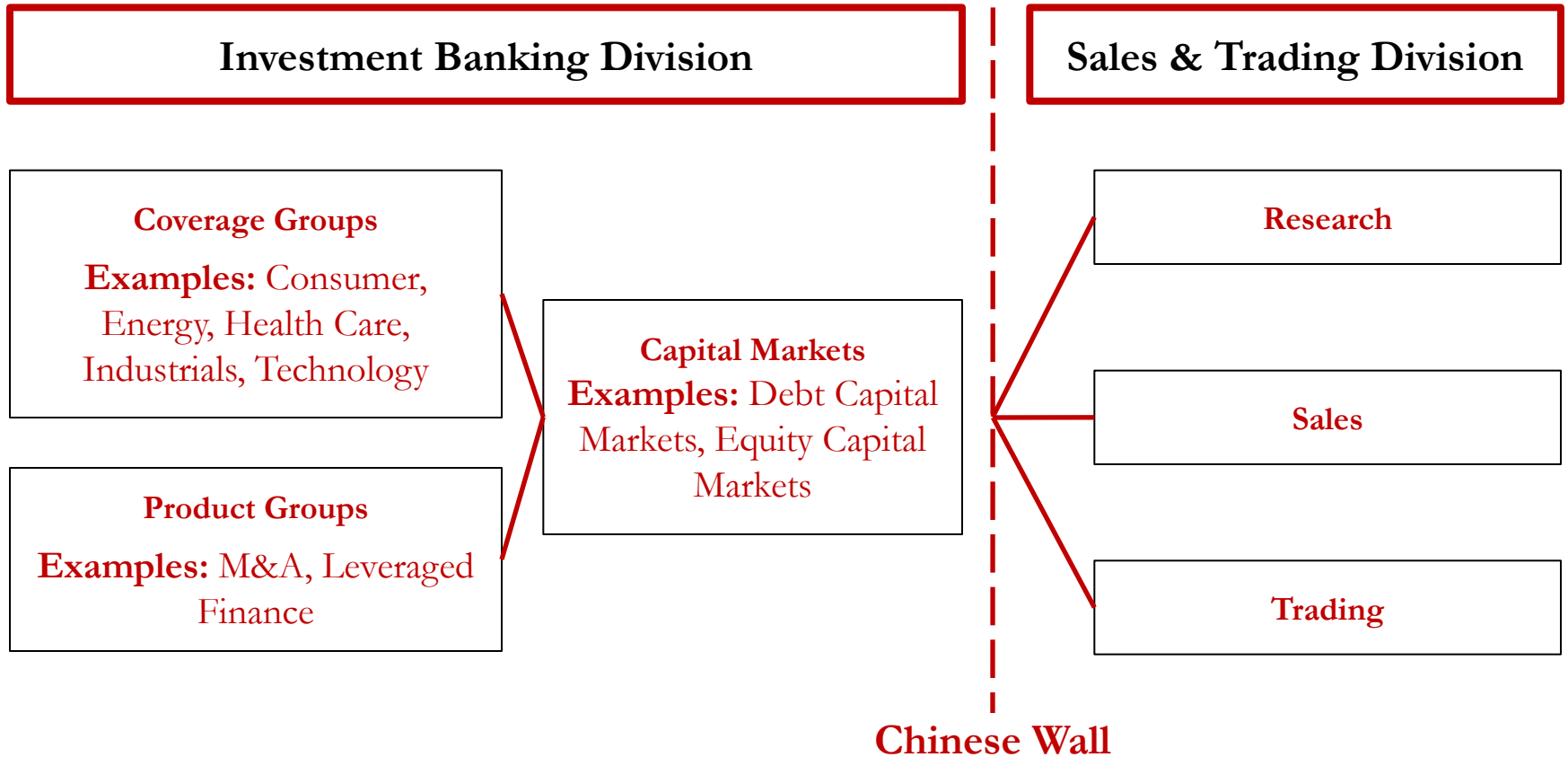
- Strong understanding of Investment Banking
- Technical questions (financial statements, accounting adjustments, valuation methods)
- Behavioral questions
- Current Events
- Market knowledge

### Ideal Applicant:

- Curious about markets, companies, and strategic issues
- Strong analytical skills in regard to client needs
- Technically equipped
- Quick to learn, socially equipped



## Banking Structure



## How to Prepare – Banking

### What's Recommended

#### Periodicals

- Wall Street Journal
- DealBook
- Barron's
- Reuters

#### Newsletters

- Morning Brew
- Robinhood Snacks

#### Guides

- Mergers and Inquisitions
- Vault Guides to Investment Banking
- Breaking into Wall Street

#### Websites

- Multiple Expansion
- Wall Street Oasis

#### Podcasts

- Invest Like the Best
- Deal of the Week
- All-In
- Odd Lots

### What Will Make you Excellent

#### Follow specific deals / market events

- Write summaries
- Practice explaining to others

#### Practice asking questions

- Practice leading conversations and asking others for advice

#### Look for patterns / Form your own opinions

- Be able to explain your *own* opinion
- Ex. Why was the merger a good/bad idea, why that price, why now?

#### Know your story

- Show how you think
- Why are you here interviewing today?

## Consulting

### What do consultants do?

- High level answer: “We help our clients solve their most difficult problems.”
- Offer experience and industry expertise
- Provide an objective, third-party perspective
- Augment client productivity

### What do firms look for?

- Leadership ability
- Humble independence
- Analytical and problem solving ability
- Innovative thinking/Creative drive
- Personable and Persuasive

### Overview of internship interviews

- Applications due spring
- First round interviews mid-spring
- Second-round interviews ~1 week after
- Decisions Released ~0-7 days after

### Corsair's Role

- Drill case interview fundamentals
- Develop your story
- Provide a community for practice
- Connect you with the firms

## How to Prepare - Consulting

### Overview

- Interviews in the Spring
  - 30 minute behavioral
  - 30 minute case interview
- Resources
  - Victor Cheng/Look Over my Shoulder
  - RocketBlocks
  - Case in Point
- Tips and Tricks
  - Practice problem solving strategies
  - Show off your strengths
  - Ask questions
- Ideal Candidate Qualities
  - “Teach-ability”
  - Commitment
  - Collaborative/Team mentality

### Need to haves

- Explain your decision-making process
- Logical and analytical problem-solving approaches
- Good handle on foundational math
- Clear communication skills
- Creative thinking and scrappy mentality
- Ability to dive into the weeds, without losing focus on the high-level question

### Nice to haves

- General knowledge and business sense
- Understanding of current events
- Knowledge of frameworks
- Initiative to take next steps

## Technology

### Why join the Corsair technology group?

- Personalized mentoring for preparing for software engineering and product manager internship roles
- Network with UGA graduates at large tech firms and hear their stories
- Fine-tune your communication skills to go out and pass through multiple rounds of interviews

### What technology firms look for:

- Ability to analyze and solve tough (technical) problems
- Creativity
- Experience in relevant field and working in teams
- Communication skills and cultural fit

## How to Prepare - Technology

### Overview of Interview

Two types of interviews:

- **PM interview**
- **SWE interview**

Each interview will consist of a behavioral portion (~15 min) and a technical portion (~25 min).

Coding experience desired, but not absolutely required

### What We're Looking for

- **Commitment**
  - Passion for solving problems using technology
  - Desire to improve each and every day
- **Communication skills**
  - How well do you talk through your approach to solving problems?
  - Can you speak through potential pitfalls and discuss optimality of solutions?
- **Practice Behavioral**
  - Focus on how you made decisions, assumptions you made, information gained, etc.

## Markets & Enterprises Class - Spring 2022

**Mondays 3:35 to 5:30**

Application due: **Nov. 15th** [uga.marketsandenterprises@gmail.com](mailto:uga.marketsandenterprises@gmail.com)

Corsair TA 2022: **Yash Patel**

### **Class Teachings**

- Macroeconomic climate
- Markets and businesses functions
- Realities of careers in financial services
- General management
- Consulting

### **Speakers**

- Leading business professionals in financial services industries
- UGA Alumni

**Do not have to be in Corsair Society to be in Markets & Enterprises Class**

## Enterprises Speaker Series (Spring 2021 Lineup)

**Dave Battle**, Founder - Battle Investment Group

**Darren DeVore**, Managing Partner - Broad Pine Investments

**Frank Hanna**, CEO - Hanna Capital

**Michael Ostergard**, North American Managing Partner in Health Strategy - Accenture

**Derek Ponticelli**, Strategic Planning Manager - Airbnb

**Mary Richardson**, Vice President - Goldman Sachs

**Jim Childs**, Founder - Bowstring Advisors

**Christy Boudreau**, Institutional Lending Group - Goldman Sachs

**Colton Houseman**, Vice President in Industrials - Citigroup

**Julie Spangler**, Strategy Implementation Senior Manager - Boston Consulting Group

**Connor McCarthy**, Managing Partner - Canyonlands Fund

**Debbie Storey**, President & CEO - AT&T Performing Arts Center



# Placement

## Alumni Achievement

- Corsair is building on a track record of success
  - Since its founding in 2006, Corsair has placed over 200 students into full-time analyst programs with top-tier investment banks and management consulting firms
  - Program alumni continue to succeed following analyst programs through direct promotion, admission to top business school programs, and work in private equity and related fields

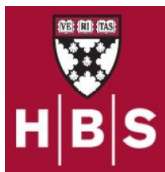
### Top Performance & Direct Promotion

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- Navid Abghari – Angel Oak Capital Advisors
- Christy Boudreau – Goldman Sachs
- Patrick Dever – Nomura
- Mason Fennelly – Goldman Sachs
- Bill Hobbs – Blackstone
- David Jett – J.P. Morgan
- David Kirby – Goldman Sachs
- Brooke Parker – Barclays
- Brian Quinif – Nomura Securities
- John Seewoester – Barclays

### Admission into Notable Business Schools

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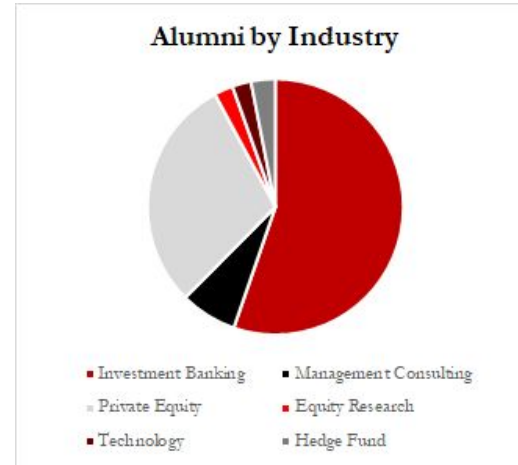
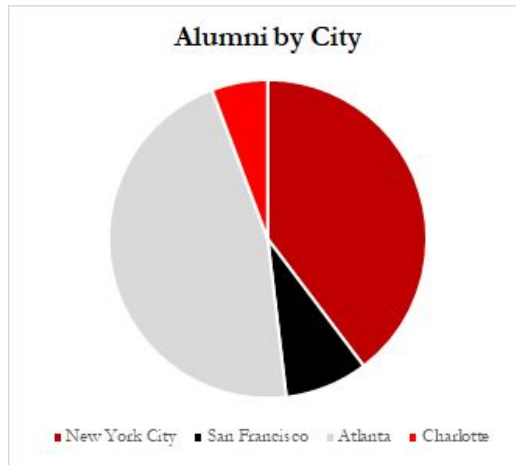


### Participation in Alternative Investment Fields

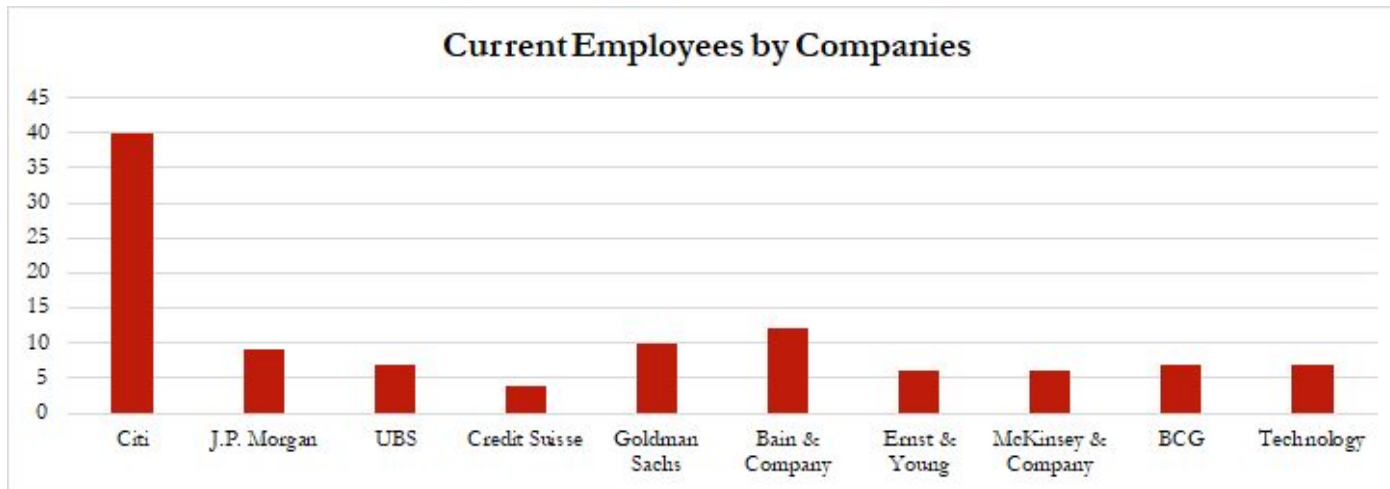
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- Thomas Amburgey – First Reserve
- John Ash – Crow Holdings Capital Partners
- Brooks Andrews – Essex Woodlands
- Jamie Black – Liberty Hall
- Zac Carson – American Industrial Partners
- Janki Chudgar – TPG
- Charlie Compton – AE Industrial Partners
- Robert Culp – The Carlyle Group
- Drew Fulton – Maverick Capital
- Jackson Govatos – Oaktree Capital Management
- Andrew Hollod – TZP Group
- Drew Hovancik – Cerberus Capital
- Joe Lariscy – Edge Principal
- Mike Naghshineh – Pine River Capital
- David Napoletan – Odyssey Investment Partners
- Jerry Nowlin – Thomas H. Lee
- Bobby Rosenbleeth – Flexpoint Ford
- Chris Stallman – Arlington Capital
- Andrew Ward – Auda Private Equity
- George Ward – Roark Capital

## Corsair Alumni Statistics



(Excluding executive positions, corporate positions, startups, etc.)



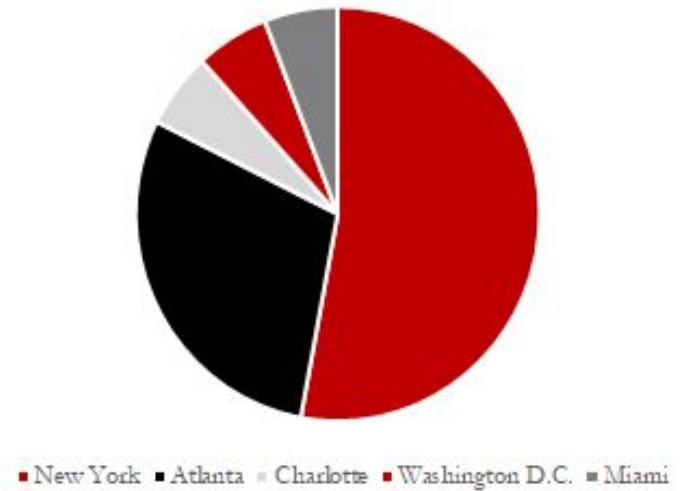
## Student Placement 2022

### Undergraduates:

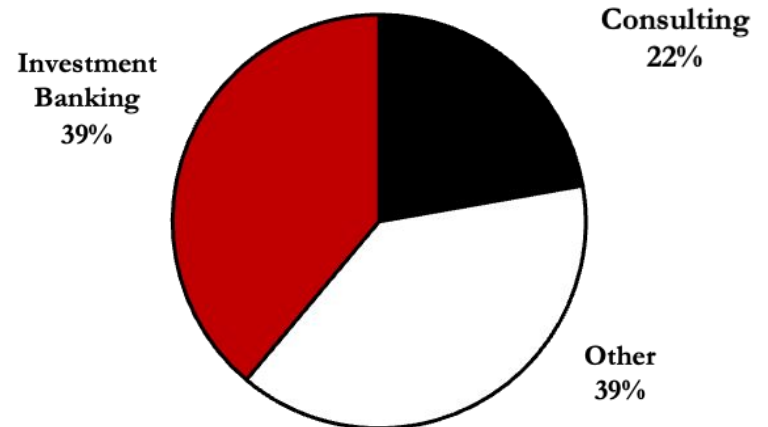
1. Billy Barber – Financial Technology Partners (NYC)
2. Marshall Berton – McKinsey & Company (ATL)
3. Emma Biancheri – Citi (NYC)
4. Nick Bogartz – Deloitte (Charlotte)
5. Alex Cann – Croft & Bender (ATL)
6. Michael Carlson – Truist (ATL)
7. Ann Clayton Cole – Citi (NYC)
8. Tommy Cosgrove – Raymond James (ATL)
9. Elsa Evans – J.P. Morgan (NYC)
10. Lauren Ford – Citi (NYC)
11. Garrett Guinther – Wells Fargo (Charlotte)
12. Matt Halbig – TM Capital (ATL)
13. John Herman – J.P. Morgan (NYC)
14. Will Hooper – Slalom (ATL)
15. Jake Horstkamp – Citi (NYC)
16. Preston Jamieson – J.D. Candidate
17. Danny Krolick – Truist (ATL)
18. Max Museles – Third Lake Partners (Tampa)
19. Frederick Nelthrope – Bain & Company (Chicago)
20. Clark Newton – Citi (NYC)
21. Olivia Owen – EY (Charlotte)
22. Ninshant Patel – FTI Consulting (ATL)
23. Yash Patel – Third Lake Partners (Tampa)
24. Katie Peters – KPMG (NYC)
26. Chloe Jean Phelps – In Process
27. Heather Pokorny – In Process
28. William Ross – Citi (NYC)
29. Nathan Safir – In Process
30. Isabella Seminara – Citi (NYC)
31. Shaler Smith – Bain & Company (ATL)
32. William Tackett – Morgan Stanley (NYC)
33. Charles Tarbutton – Canaccord Genuity Group (NYC)
34. Garrett Williams – Bain & Company (ATL)
35. Julia von Biberstein – Raymond James (NYC)
36. Himani Yadav – In Process

Class of 2022 Full Time Placement	Students
Citi	7
Bain & Company	3
J.P. Morgan	2
Raymond James	2
Truist	2
Third Lake Partners	2
KPMG	1
McKinsey & Company	1
Financial Technology Partners	1
Insight Sourcing Group	1
Wells Fargo	1
<b>Total Placed</b>	<b>36</b>

### Internship Placement by City (2022)



### Class of 2022 Full-Time Placement by Segment



(1) Other includes Chicago, Charlotte, and Tampa

## Student Placement 2023

### IB Undergraduates:

1. Keaton Breeding – Citi (NYC)
2. Jacqueline Covault – DC Advisory (NYC)
3. Megan Czerwinski – Brown, Gibbons, & Lang (Chicago)
4. Isha Deshmukh – Citi (NYC)
5. John Finn – Houlihan Lokey (ATL)
6. Patrick Gentry – Citi (NYC)
7. Dylan Haggard – UBS (NYC)
8. Alexander Long – Citi (NYC)
9. Caleb Lucas – Adams Street Partners (Chicago)
10. Evan Johnson – Eastdil Secured (NYC)
11. Lauren Malone – Barclays (NYC)
12. Robert Malone – Guggenheim (ATL)
13. Morgan Nascone – Citi (NYC)
14. Thomas Pinson – Barclays (NYC)
15. Jud Reel – Financo (NYC)
16. Quinn Rusmisell – Truist (ATL)
17. Gabriel Shaber – Truist (ATL)
18. Richard Stout – Citi (NYC)
19. Kevin Wong – UBS (NYC)

### Consulting Undergraduates:

1. Eshaan Agrawal - McKinsey & Company (ATL)
2. Albert Chen - Boston Consulting Group (ATL)
3. Liana Jordan - Insight Sourcing Group (ATL)
4. Chance Lacey - In Progress
5. Joslyn McKlveen - Boston Consulting Group (ATL)
6. Shi Ho Kim - Bain & Company (ATL)
7. Christopher Rosselot - Deloitte (ATL)
8. Jordan Theoc - Boston Consulting Group (ATL)
9. Davis Tyler - Bain & Company (ATL)

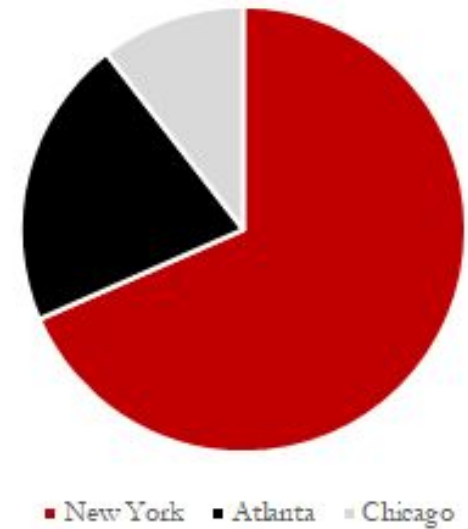
*(28 students total)*

# THE CORSAIR SOCIETY



Class of 2023 Internship Placement	Students
Citi	6
Boston Consulting Group	3
Bain & Company	2
UBS	2
Barclays	2
Truist	2
Mckinsey & Company	1
Guggenheim	1
Financo	1
Houlihan Lokey	1
DC Advisory	1
Easdil Secured	1
Adams Street Partners	1
Brown, Gibbons, Lang	1
Total Placed	26

**Internship Placement by City  
(2023)**



Q&A